



宏致電子股份有限公司 法人說明會

Dec 22, 2017



Achieve Your Ideas

ACES offers extensive design, engineering and manufacturing to serve client products in industries that include computer, computer peripherals, business equipment, home entertainment and telecommunications.

集團組織 Group Organization



ACES GROUP

龍翰(維翰)



Cable Group

MEC TAIWAN
HQ OFFICE

MEC HT SUZHOU

MEC HPT DONGUAN

MEC PHILIPPINES

MEC US OFFICE

宏致本體



Connector Group

ACES TAIWAN
HQ OFFICE

ACES PEC
TAIWAN

ACES JAPAN
OFFICE

ACES US
OFFICE

ACES KUNSHAN

ACES DONGUAN

GALIS KUNSHAN
PLATING

志展(弼聖)



Sales Channel & RF Group

CPC TAIWAN
HQ OFFICE

CPC VIETNAM

CPC
GERMANY
OFFICE



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ACES offers extensive design, engineering and manufacturing to serve varied products in industries that include computer, computer peripherals, business equipment, home entertainment and telecommunications.



連接器事業群

宏致產品與客戶介紹

ACES' Customers & Products



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ACES offers extensive design, engineering and manufacturing services for a wide range of products in industries that include computer, computer business equipment, home entertainment and telecommunications.

集團工廠概述

Plant Overview (ACES)



	宏致總公司 Headquarter	精工中心 PEC	東莞宏致 DG Plant	昆山宏致 KS Plant(x2)	加利斯金屬工藝 JLS Plating
外觀 Outlook					
機能 Function	Marketing Sales Product Design	Tooling Stamping Molding Assembly	Sales Tooling Molding Stamping Assembly	Sales Product Design Tooling Molding Stamping Assembly Electroplating	Plating
員工數 Employees	400		1500	3000	123

Date: Dec. 2017



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集團工廠概述

Plant Overview (MEC)



	龍翰科技 MEC IMEX Inc.	奇翰電子 MEC Homepride Tech. Inc.	蘇州瀚騰 SUZHOU Hanteng Electronics Tech. Co., Ltd.	龍翰菲律賓 MEC Electronics (Philippines) Corp.
外觀 Outlook				
機能 Function	Marketing Sales Product Design	Dongle Cable, Data Cable (USB, HDMI, VGA, Mini DIN), Appliance Cable	Micro Coaxial Cable LVDS Cable Wire Harness	Automotive Cable, AC/DC Power Cord, Appliance Cable, PC/ Notebook Cable, Wire Harness, Industrial Cable
員工數 Employees	60	300	1600	900

Date: Dec. 2017



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集團工廠概述

Plant Overview (CPC)



	志展實業股份有限公司 (弼聖科技股份有限公司)	德國志展 CPC GM	越南垠旺 Micon VN
外觀 Outlook			
地點 Location	Taiwan / Taipei	Germany	Vietnam / Hai Duong
機能 Function	Sales Logistic Engineering	Sales Logistic	RF Connector Assembly RF Cable Assembly Zinc Die Casting Aluminum Die Casting Barrel Plating Hanging Plating Lathe / CNC
員工人數 Employees	60	10	180

Date: Dec. 2017



連接器事業群

宏致產品與客戶介紹

ACES' Customers & Products



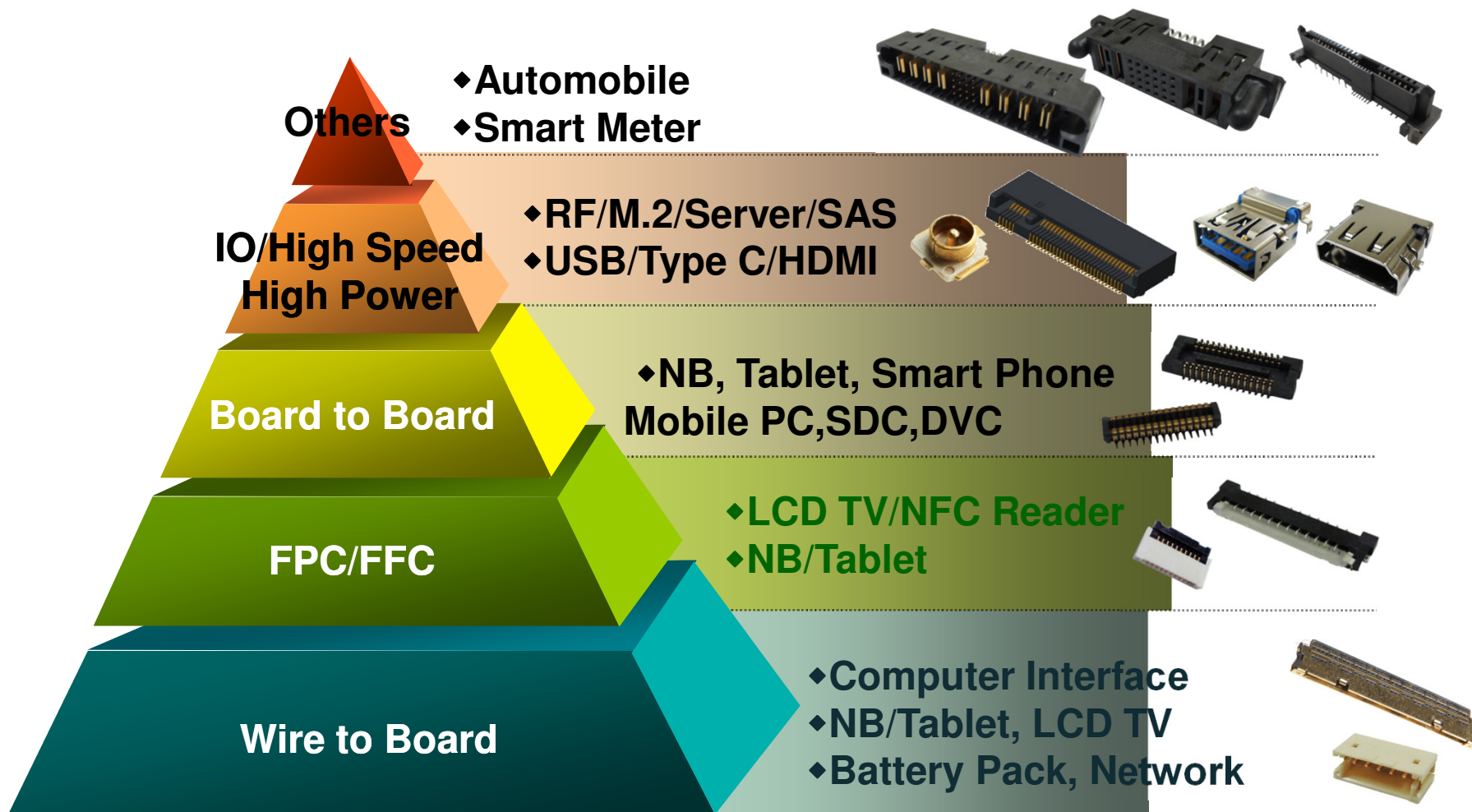
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ACES'

宏致 產品應用 S Product by Industry



連接器事業群



主要客戶 Main Customers





連接線事業群

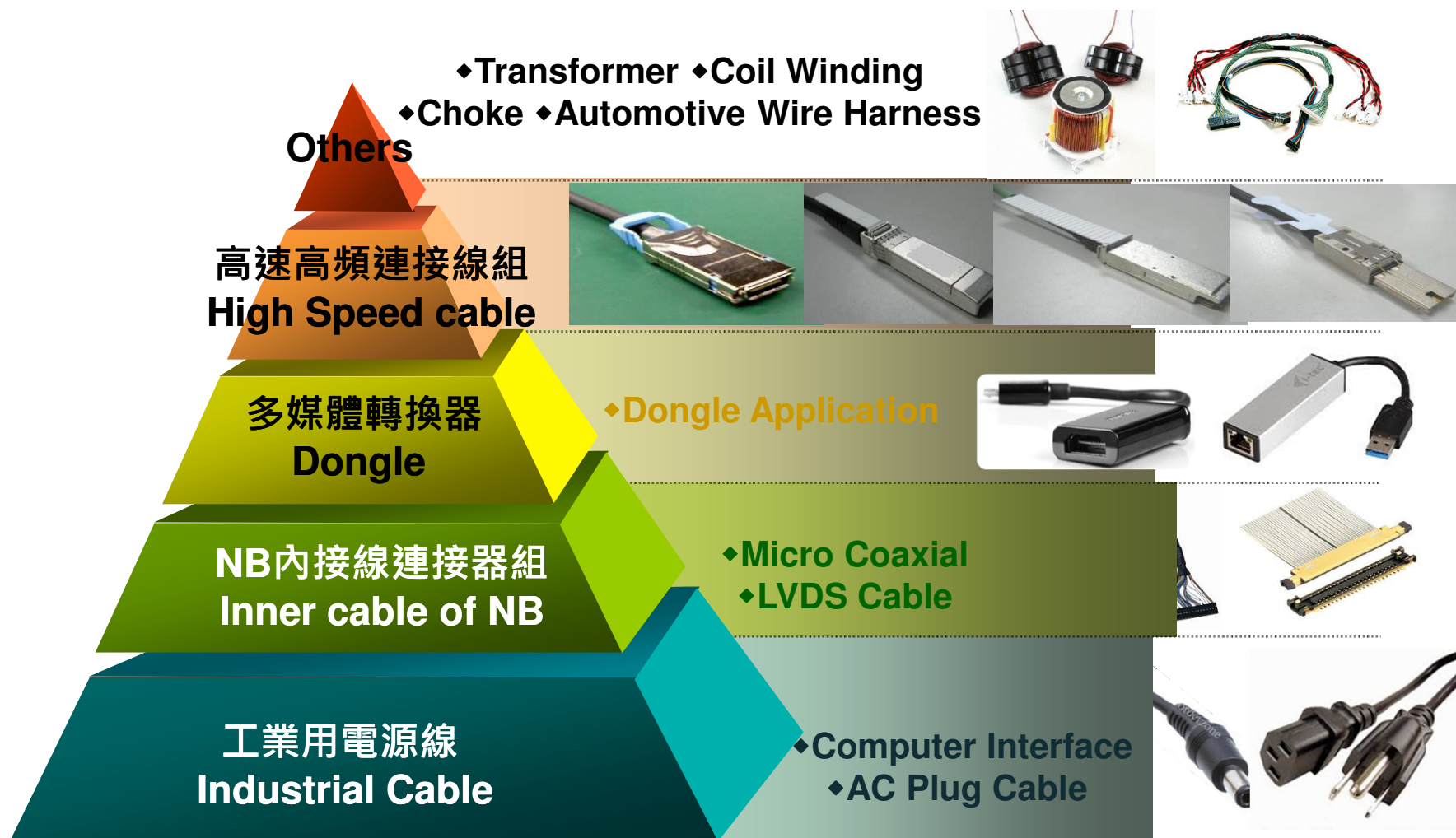
龍翰產品與客戶介紹

MEC's Customers & Products

2015年10月成為
集團子公司 (持股70%)



連接線事業群





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ACES offers extensive design, engineering and manufacturing to serve value products in industries like: mobile computer, computer peripherals, business equipment, home entertainment and telecommunications.

龍翰主要客戶 MEC' S Product by Industry





集團市場發展策略

四大產業佈局方向





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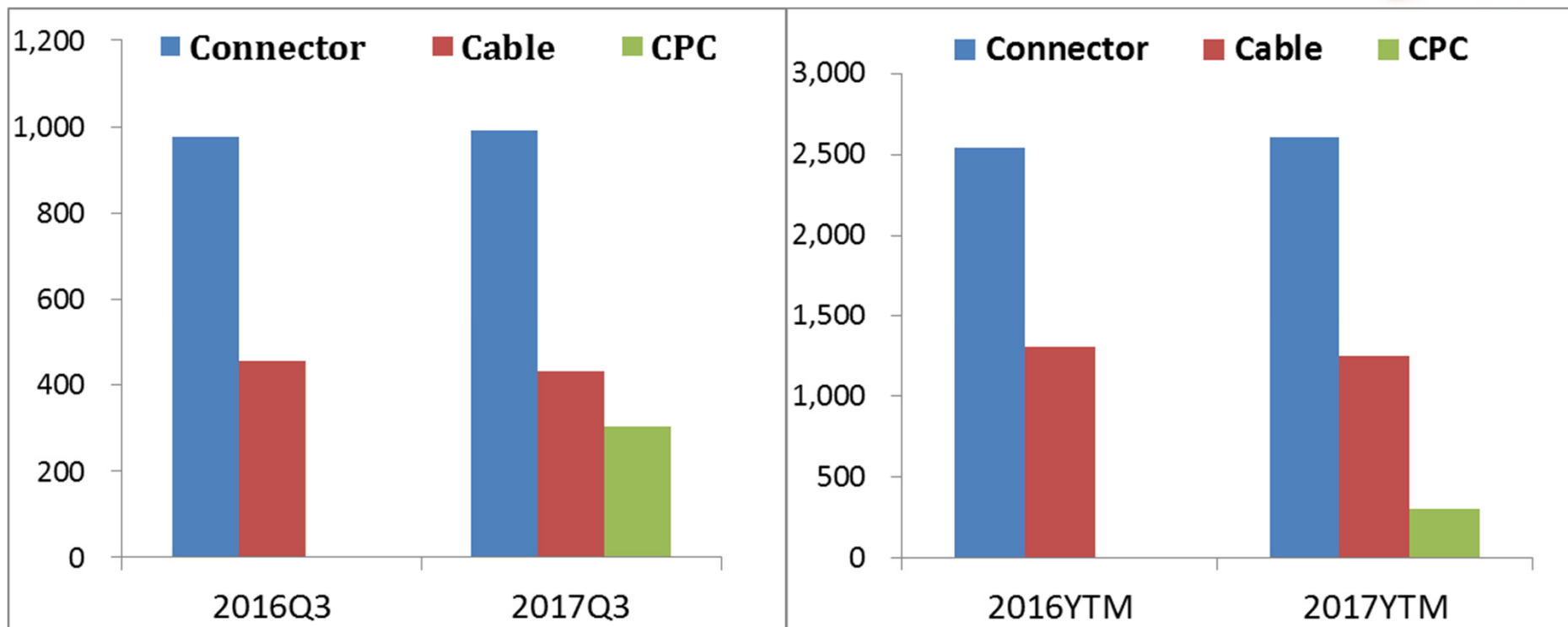
財務報告

Financial Results

2017年營收狀況



Unit : NT\$ Million



	Connector	Cable	CPC	Total
2017Q3 YOY	2%	-6%	NT\$303M	21%
2017YTM	3%	-4%	NT\$303M	8%

合併綜合損益表

單位：新台幣仟元(除EPS以外)

	2016年1-9月 (核閱數)		2017年1-9月 (核閱數)		YoY Change %
營業收入(a)	3,808,537	100.0%	4,107,868	100.0%	7.9%
營業成本	2,907,838	76.4%	3,280,454	79.9%	12.8%
營業毛利	900,699	23.6%	827,414	20.1%	(8.1%)
營業費用	802,393	21.1%	778,543	19.0%	(3.0%)
營業利益	98,306	2.6%	48,871	1.2%	(50.3%)
營業外利益(損失)	48,304	1.3%	46,796	1.1%	(3.1%)
稅前淨利	146,610	3.8%	95,667	2.3%	(34.7%)
所得稅費用(利益)	47,366	1.2%	19,836	0.5%	(58.1%)
稅後淨利	99,244	2.6%	75,831	1.8%	(23.6%)
非控制權益淨利	4,727		-6,261		
母公司業主淨利	94,517		82,092		
每股盈餘(新台幣元)(b)	NT\$0.77		NT\$0.67		
折舊及攤銷	291,284	7.6%	298,762	7.3%	
其他營業收入	106,562	2.8%	131,871	3.2%	
EBIDA (營業淨利+折舊攤銷)	389,590	10.2%	347,633	8.5%	

(a) 營業收入係包括銷貨收入及其他營業收入

(b) 每股盈餘為財務報告基本每股盈餘



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Aces offers extensive design, engineering and manufacturing to serve variant products in industries that include computer, computer peripherals, business equipment, home entertainment and telecommunications.

Thank You.